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**STATE OF NORTH CAROLINA, DEPARTMENT OF ADMINISTRATION  
DIVISION OF PURCHASE AND CONTRACT  
AGENCY SPECIFIC TERM CONTRACT**

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<b>Contract Title</b>	CAE Healthcare Training Manikins, Accessories, and Services
<b>Bid (Contract) Number</b>	201401533
<b>Effective Dates</b>	January 1, 2015 through December 31, 2015
<b>Renewal(s)</b>	Two (2), One (1) Year Renewal Options
<b>P&amp;C Administrator</b>	Jim Blue
<b>Phone</b>	919-807-4560
<b>E-Mail</b>	<a href="mailto:jim.blue@doa.nc.gov">jim.blue@doa.nc.gov</a>
<b>Last Updated</b>	December 29, 2014

### **1. General Information**

This contract is for specific for CAE Healthcare Training Manikins, Accessories and Services. The majority of items listed are compatible with existing equipment.

### **2. Scope of Contract**

This is an Agency Specific Term Contract for use by the North Carolina Community College System for the twelve (12) month term stated above. This is an indefinite quantity contract and the State is only responsible for items ordered and received. **No Quantities are Guaranteed.**

### **3. Taxes**

Prices or Discounts shown herein do not include any North Carolina sales or use taxes.

### **4. Contract Changes**

Contract changes, if any, over the life of the contract are implemented by contract addenda released by the Contract Administrator to the Vendor.

### **5. Placement of Orders**

Orders will be placed throughout the contract period on an as-needed basis for the quantity required, and purchase orders will be issued directly to the respective Vendor(s) or their designated suppliers. Agencies must obtain a quote from the Vendor to receive contract pricing. The corresponding Contract Number and Quote Number(s) must be referenced on all Purchase Orders issued to the Vendor.

### **6. Delivery**

**The Vendor will complete delivery within 90 consecutive calendar days after receipt of purchase order from Sarasota, Florida.**

In the event the delivery is not received within the contract delivery period, the contractor may be held in default in accordance with paragraph 1, DEFAULT AND PERFORMANCE BOND in the North Carolina General Contract Terms and Conditions, and the state may procure the articles or services from other sources and hold the contractor responsible for excess cost occasioned thereby.

### **7. Transportation Charges**

There is no minimum order. **ALL GOODS SHALL BE DELIVERED FOB DESTINATION, FREIGHT PREPAID.** **NOTE:** In instances where the Vendor makes partial shipments of an order to one destination, all shipments of the order shall be sent FOB DESTINATION with NO additional transportation charges. All shipments shall be inspected for damage by receiving Agency immediately upon receipt.

## 8. Item Pricing Information

The contract has percent discount OFF published list pricing per category.

### CAE Healthcare Catalog Products and Services – Discounts Per Category

[See Attachment 1 for Line Item Pricing](#)

Product Name/Category		% Discount Off List Price
<b><u>METIman Patient Simulators</u></b>		
<a href="http://caehealthcare.com/eng/patient-simulators/metiman">http://caehealthcare.com/eng/patient-simulators/metiman</a>		
	Patient Simulator:	5%
	Accessories:	10%
	Learning Applications:	10%
	Training:	10%
	Support & Maintenance	0%
	Installation	10%

Product Name/Category		% Discount Off List Price
<b><u>Pediatric Emergency Care Simulator (PECS)</u></b>		
<a href="http://caehealthcare.com/eng/patient-simulators/pediasim">http://caehealthcare.com/eng/patient-simulators/pediasim</a>		
	Patient Simulator:	5%
	Accessories:	10%
	Learning Applications:	10%
	Training:	10%
	Support & Maintenance	0%
	Installation	10%

Product Name/Category		% Discount Off List Price
<b><u>Baby Emergency Care Simulator (BabySIM)</u></b>		
<a href="http://caehealthcare.com/eng/patient-simulators/babysim">http://caehealthcare.com/eng/patient-simulators/babysim</a>		
	Patient Simulator:	5%
	Accessories:	10%
	Learning Applications:	10%
	Training:	10%
	Support & Maintenance	0%
	Installation	10%

Product Name/Category		% Discount Off List Price
<b><u>Maternal Fetal Simulator</u></b>		
<a href="http://caehealthcare.com/eng/patient-simulators/maternal-fetal-childbirth-simulator">http://caehealthcare.com/eng/patient-simulators/maternal-fetal-childbirth-simulator</a>		
	Patient Simulator:	5%
	Accessories:	10%
	Learning Applications:	10%
	Training:	10%
	Support & Maintenance	0%
	Installation	10%

Product Name/Category		% Discount Off List Price
<b>Human Patient Simulator (HPS)</b>		
<a href="http://www.caehealthcare.com/eng/patient-simulators/hps-human-patient-simulator">http://www.caehealthcare.com/eng/patient-simulators/hps-human-patient-simulator</a>		
	<b>Patient Simulator:</b>	<b>5%</b>
	<b>Accessories:</b>	<b>10%</b>
	<b>Learning Applications:</b>	<b>10%</b>
	<b>Training:</b>	<b>10%</b>
	<b>Support &amp; Maintenance</b>	<b>0%</b>
	<b>Installation</b>	<b>10%</b>

Product Name/Category		% Discount Off List Price
<b>iStan Adult Patient Simulator</b>		
<a href="http://www.caehealthcare.com/eng/patient-simulators/istan">http://www.caehealthcare.com/eng/patient-simulators/istan</a>		
	<b>Patient Simulator:</b>	<b>5%</b>
	<b>Accessories:</b>	<b>10%</b>
	<b>Learning Applications:</b>	<b>10%</b>
	<b>Training:</b>	<b>10%</b>
	<b>Support &amp; Maintenance</b>	<b>0%</b>
	<b>Installation</b>	<b>10%</b>

Product Name/Category		% Discount Off List Price
<b>Pediatric Human Patient Simulator</b>		
<a href="http://www.caehealthcare.com/eng/patient-simulators/pediasim#block_43">http://www.caehealthcare.com/eng/patient-simulators/pediasim#block_43</a>		
	<b>Patient Simulator:</b>	<b>5%</b>
	<b>Accessories:</b>	<b>10%</b>
	<b>Learning Applications:</b>	<b>10%</b>
	<b>Training:</b>	<b>10%</b>
	<b>Support &amp; Maintenance</b>	<b>0%</b>
	<b>Installation</b>	<b>10%</b>

## 9. Contact Information

### **CAE Healthcare**

6300 Edgelake Drive  
Sarasota, Florida 34240  
Phone: (866) 462-7920  
Fax: (941) 379-1669  
[www.caehealthcare.com](http://www.caehealthcare.com)

**For item/pricing information, customer service, and/or to obtain a quote, please contact:**

**Grace Gagliano // (941) 377-5562 – Ext. 2931**  
Email: [grace.gagliano@cae.com](mailto:grace.gagliano@cae.com)

**OR**

**Erik Burgan // (941) 377-5562 – Ext. 2184**  
Email: [erik.burgan@cae.com](mailto:erik.burgan@cae.com)

## **10. Abnormal Quantities**

Any agency requirement that exceeds **\$100,000.00** must be forwarded to the Division of Purchase and Contract for review prior to processing. The Division, at its sole discretion, may process any such requirement in one of the following ways:

- 1) Purchase may be authorized at the current level of pricing with the current contract vendor(s)
- 2) Additional discounts from the current level of pricing may be negotiated with the current contract vendor(s)
- 3) A separate Invitation for Bids may be issued for the requirement

## **11. Price Lists and Catalogs**

Vendor price list/s will be published for using agency reference throughout the term of the contract. The Vendor must furnish price lists, catalogs, and descriptive literature to any using agency within seven (7) consecutive calendar days after written request of the agency. Failure to comply with these requirements may subject the contractor to removal from the contract.

## **12. Warranty**

The Vendor warrants that all equipment furnished under this IFB will be new, of good material and workmanship. The warranty will be for a minimum period of twelve (12) months from date equipment is put into operation. Such replacement shall include all parts, labor, and transportation cost to the location where equipment is down, free of any charge to the owner or his representative. If the manufacturer's standard warranty exceeds the above warranty time period, then the manufacturer's warranty will continue to apply for the full extended time period.

The report of a problem does not presuppose that every call must result in an "on-site" visit for service/repair. The Vendor and/or service sub-contractor shall utilize best efforts to resolve problems in a timely fashion through the use of acceptable servicing methods to include, but not limited to, verbal problem analysis and remote diagnosis. The warranty requirement does not impose any additional duty on the State to make other than normal and good faith problem resolution efforts or expenditures of time.

## **13. Quality Acceptance Inspection**

Upon completion of any project involving electrical and/or battery operated equipment, as called for herein, the Vendor must request a Quality Acceptance Inspection. Such requests must be forwarded (in writing) to the Division of Purchase and Contract, Attn: Quality Acceptance Inspections, 1305 Mail Service Center, Raleigh, NC 27699-1305. Fax # (919) 807-4511.

**INVOICES SHALL NOT BE PAID BY THE USING AGENCY UNTIL QUALITY ACCEPTANCE HAS BEEN ACCOMPLISHED.**

## **14. Sales Reports**

The Vendor agrees to provide sales reports on a quarterly schedule, at the end of March, June, September, and December, the report being due no later than fifteen (15) days after the end of the quarter. The reporting will reflect the number of contract items, their product code and description, and the dollar value of the items sold for a specified time period. Failure of the Vendor to comply with this requirement may result in default and cancellation of this contract.